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### 1. Executive Summary

The Rise of Big Data: Drivers, Adoption Status & Futures Big Data: Sizing Market Opportunities & Challenges Growing Importance of Big Data and Need for Hadoop The Need for and Special Requirements of Hadoop Hadoop Technologies, Players and Industry Issues

Suppliers: Leaders and Followers

Acquisitions/M&As, New Investments, Valuations of Startups, (VCs, by Major Players, M&As)

# 2. Market Drivers & Industry Dynamics

Market Drivers & Inhibitors of NoSQL/Hadoop Comparisons: Hadoop/NoSQL vs. SQL/RDBMS

Predictive, actionable intelligence – key to new growth markets

User Requirements and needed architectures

New Business Models empowering operational efficiency and revenue growth

Hadoop Economics vs Legacy SQL by Dataset sizes/TeraSorts...

NoSQL consolidations and acquisitions in market's next phase

Merging Hadoop innovations into Nextgen DBMS

Empowerment of Business and Public-Sector Value

Outlook: New Technologies, Emergent Opportunities and Market Sizing.

# 3. Market Segments & Product Requirements

Existing DBMS Markets by Segments

- Data Warehousing, Business Intelligence & Analytics, Data Integration & MDM
- Capabilities of Existing Solutions
- Market Sizing and Growth by Segments (SQL & NoSQL/UQL)
- Market shares by Segment

Killer Applications benefitting most from Hadoop

Hadoop now a full-fledged market

Big-data-as-a-Service, Analytics databases

#### **Hadoop Usage Profiles**

- Companies using Hadoop & State of Deployment (Research vs. Production)
- Applications Targeted
- Deployment Size, Average Cluster Size, I/O Utilization
- Hardware Deployed (Servers/cores, Storage, Networks, Management Tools)
- Performance Bottlenecks (Cluster Inter-nodal Latency, Storage Size, SSDs, Network I/O BW)
- High Availability/SPOF in HDFS, HA in NameNodes
- Role of Requirements for Snapshots, Mirroring, Full Random RW File System

### Big Data by Industry

- Requirements by Industry Financial Services, HealthCare, Retail, Govt., Media, Travel, Web 2.0 etc
- Adoption by Verticals Financial Services, Health Care, Retail, Govt, Media, Travel, Web 2.0 etc.

# 4. Market Forecast & Market Shares - Big Data (SQL & UQL)

Market Forecast by Market Segment 2011-15 (SQL vs NoSQL)

Market Forecast by Technology Infrastructure (HW- Servers, Storage, Networking Equipments)

Market Forecast by SW Infrastructures (Distributions, Tools)

Hadoop based HW Equipments Shipments by Units, ASP, Revenues (Servers, Storage, Networking Equipments)

Hadoop HW Equipments Shipments by Region (North America, EUMEA, APAC, ROW)

WW Spending Forecast by Content (Creation and Production)

WW Spending by Content Tools (Content Mgmt, Aggregation, Delivery Tools)

### 5. Enabling Technologies & Standards

RDBMS Legacy RDBMS & Modified RDBMS architecture for EDW supporting Data Analytics

Comparison: Hadoop/NoSQL vs. SQL/RDBMS

Big Data: Definitions, New Data Types & Complexity, Roaring Data Volumes & Velocity

Big Data Limitations,

Hadoop: What is Hadoop, How it works, Components (HDFS and MapReduce)

**Open-Source Options**: Apache Hadoop and Others Collaboration: Corralling Big Data for Results

HW Impact: In-Memory DB Analytics - MemCache/SSD

Visualization

**Standards & Standards Organizations** 

Emerging Standard Bodies & Progress Open Source & Apache Standards, Proprietary Offerings, Benchmarks

# 6. Competitive Products & Positioning

Big Data: Value Chain and Delivery Formats

Big Data: Birth of a new Ecosystem

- Big-data use cases proliferate
- NoSQL finds its role
- Big data, small power bills
- Storage still matters

Hadoop Distributions, Tools & Products

Impact of Hadoop NoSQL on Oracle, IBM, Microsoft, Others

#### **Hadoop Distributions, Tools and Products**

Enterprise - Encumbents IBM, SAP, Oracle, Teradata

- New HP/Vertica, Versant ... EMC/Greenplum, Dell, NetApp, Cisco.... Informatica,

Startups (Hadoop) Cloudera, DataStax, KArmasphere, MapR, Aster Data, MarkLogic, Platform, Quest SW, Pervasive SW, Pentaho,10Gen, 1010Data, Hypertable, Tableau .... Internet Leaders using Hadoop Web (Yahool, Google, AWS, FaceBook, eBay, Zynga...)

#### 7. Major Suppliers & Supplier Strategies

All 106 Companies in BigData Marketplace

Big Data based Products/Tools/Services Offerings

Existing & Emergent Enterprise Market Leaders now targeting Hadoop

#### **Company Profiles**

Overview, Management, Technology ,Products ( - SW Stack: Analytics platform, Business Intelligence, Data Integration; - Hardware stack) Delivery Model, Customer Base

SWOT Analysis (Strengths & Weaknesses ...)

The Distributions Hadoop ISVs

Apache Hadoop Cloudera, IBM, DataStax, EMC, Hortonworks

Hadoop Stack

HDFS (Distributed File system), MapReduce (Job Scheduling), HBase (Realtime Query), Pig (Data Flow), Hive (Batch SQL), Sqoop (Data Import), Avro (Serialization), HiPAL, Zookeeper (Coordination), Chukwa (Displaying Monitoring Analyzing Logs), Cassandra, Eucalyptus etc.

#### 8. Routes-To-Market /Channels of Distribution

Present Go-to-Market Models

Pricing Structures by Direct, OEM, Indirect Channels

Vertical Markets Addressed

### 9. Recommendations

Recommendations specifically for Vendors (Incumbents and Emergents), Channel - System Integrators, VARs, Distributors Recommendations for End Users in Major Industries impacted by Big Data

Recommendations for Investors (Investment Bankers & Venture Capital)

### 10. Methodology, Resources & Appendices

Methodology, Resources & References, Appendices with Deep Dive Technical Analysis, Financial Analysts Reports, Survey/Interviews with VCs, Investment Bankers, Interviews with major companies - Incumbents and Start-Ups

